



July 30 2019

Dear Sir/Madam,

I'm providing this letter of reference for Elite Finishes Group, who have been working for Capital Developments on our 150 Redpath project for multiple scopes, including wood flooring supply and install, countertop supply and install, and common area porcelain slab supply and install.

I have gotten to know Leyland Bailey from Elite now for over a year and have been extremely pleased with his teams quality of work, and his level of customer service. During the tender phase, he worked diligently with us to find alternate products that in many ways were better than the spec, yet at substantially reduced rates. There was never a sense of the spec being value engineered, which often feels like a cheapening of the quality. He has a genuine desire to serve his customers and ensure they are happy, and has gone above and beyond the call of duty to achieve this. With any construction, things can occasionally get messy and when problems arise, Elite have been extremely helpful in both identifying them, and solving them, with little friction in the process. This has made the job for our construction team a lot easier during the finishes phase which has positioned us well for our first occupancies.

Elite has become one of our preferred trades and we cannot speak highly enough about their work ethic, workmanship, product options, and level of service.

Should you have any questions, please do not hesitate to contact me.

Sincerely yours,

Matt Young  
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